

Insurance Marketing Center Staff Directory

6101 Executive Boulevard, Suite 120

Rockville, Maryland 20852

Main fax: (301) 881-3782

www.imctr.com

Main Number: **(301) 468-8888** Outside Metro Area: **(800) IMC-9098**
For direct access, please dial (240) 207 and the last 4 digits of the person's extension

Martin G. Rochkind

President & CEO

Ext. 2712

Marketing Assistance & Management

Email: Marty@imctr.com

Robert P. Poli, CBC

Executive Vice President & COO

Ext. 2707

Marketing Assistance & Management

Email: Rob@imctr.com

Lois Wishnia

Comptroller

Ext. 2702

Commissions & Accounting

Email: Lois@imctr.com

Adrienne Lupin

Office & Accounting Manager

Ext. 2701

Commissions & Accounting

Email: Adrienne@imctr.com

Jodi Wrublik

Director of Group Benefits Operations

Ext. 2706

Underwriting & In-Force Group Business

Email: Jodi@imctr.com

Jen Leibowitz, RHU

Sales & Marketing Associate

Ext. 2714

New Group Sales & Marketing

Email: Jen@imctr.com

Theresa Dunn

Senior Renewal Benefits Coordinator

Ext. 2728

Renewals & Service (carriers other than CareFirst)

Email: Theresa@imctr.com

Jean Smith

Group Quoting Coordinator

Ext. 2705

New Business Quoting (2 – 50)

Email: Jean@imctr.com

Julie Needelman, CBC

Director of Sales & Marketing

Ext. 2711

New Group Sales & Marketing

Email: Julie@imctr.com

Linda Perkins

Licensing Coordinator

Ext. 2709

Carrier Contracting & Licensing

Email: Linda@imctr.com

Dalal Warra

Individual Underwriting Assistant

Ext. 2722

Underwriting, Status & Submission

Email: Dalal@imctr.com

Desiree Santos

Online Enrollment Coordinator

Ext. 2731

CareFirst Connect & Enrollment

Email: Desiree@imctr.com

Sara Berkowitz

Individual Market Coordinator

Ext. 2730

Quotes, Underwriting & Marketing

Email: Sara@imctr.com

Antoinette Zopf

Director of Communications

Ext. 2708

Website & Broker Communication

Email: Antoinette@imctr.com

Jeannelle Trudeau

Senior Underwriting Associate

Ext. 2704

Underwriting & Case Submission

Email: Jeannelle@imctr.com

Tina Ladino

Group Underwriting Associate

Ext. 2721

Underwriting & Case Submission

Email: Tina@imctr.com

Faith Jones

Special Markets Associate
(301) 468-8888
Brokerage Liaison & Service
Email: Faith@imctr.com

Kayla McCormick

Accounting Assistant
Ext. 2703
Commissions
Email: Kayla@imctr.com

Yvette Redd

Group Renewals Associate
Ext. 2729
CareFirst Renewals
Email: Yvette@imctr.com

Deborah Gold

Group Renewals Associate
Ext. 2715
CareFirst Renewals
Email: Deborah@imctr.com

Joan Solomonson

Receptionist
Ext. 2700
Office Support
Email: Joan@imctr.com

Claudia Pocasangre

Group Enrollment Assistant
Ext. 2716
Auditing
Email: Claudia@imctr.com