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Volume 13, Issue 12
December 2018

January Case Submission Deadlines:

• **1/1 SEP Groups:**

Dec. 12th

- Anthem: Dec. 5th
- CareFirst: Dec. 7th
- CareFirst Renewal: Dec. 7th
- Companion: Dec. 14th
- Kaiser: Dec. 7th
- Lincoln: Dec. 14th
- MetLife: Dec. 14th
- UHC: Dec. 7th

February Case Submission Deadlines:

- Anthem: Jan. 4th
- CareFirst: Jan 7th
- CareFirst Renewal: Jan 7th
- Companion: Jan. 14th
- Kaiser: Jan. 7th
- Lincoln: Jan. 14th
- MetLife: Dec. 14th
- UHC: Dec. 7th



**INSURANCE
MARKETING
CENTER**

"Marketing is Our Middle Name"

I M C N e w s l e t t e r

Dec. 12th Deadline for SEP Groups

IMC is ready to partner with you to submit your SEP groups by the federal deadline.

Revised Submission Deadline
IMC will accept new group SEP cases through **Wednesday, Dec. 12th.**

Please advise your clients of the small window of time to provide any missing information.

All other carrier enrollment requirements (including waivers) are required.

Federal Deadline, No Exceptions

Per the federal mandate, IMC is required to submit complete SEP cases to carriers by Saturday, December 15th. There are no exceptions.

IMC staff will be working on December 15th to ensure SEP cases are processed in compliance with the federal deadline.

Please contact Jodi Wrublik at IMC for SEP deadline support: Jodi@imctr.com or (240) 207-2706.

Generate More Revenue with Smarter Benefits

Don't forget to offer low-price, high-value packaged benefit solutions to your individual and group clients.

One Card Does It All

The IMC PHE Card integrates and streamlines access to benefit packages that offer an array of non-insurance health and lifestyle benefits.

Clients will love how easy it is to enroll in the benefits of their choice through your customized enrollment website!

Top Benefits and Discounts

Your clients will enjoy having access to popular benefits including:

- Teladoc with \$0 consult fee
- Health Advocate Solutions
- ID Monitoring & Protection
- Legal Services
- Pet Care Discounts - and more!

Visit www.imctr.com to review brochures and complete the New Benefits contract today!

IMC University

IMC trainings are open to active and producing IMC brokers.

Please visit www.imctr.com in January for a complete list of events.

December 2018

Sun	Mon	Tue	Wed	Thu	Fri	Sat
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30	31					

January 2019

Sun	Mon	Tue	Wed	Thu	Fri	Sat
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31		